



2020 VISION

Celebrating our past. Shaping our future.

2019 ANNUAL REPORT

Report of the Board of Directors



The role of the board is to provide leadership and to monitor the general affairs of the credit union. In addition, the board is kept abreast of economic conditions and environmental factors that could affect the credit union.

As Chairman of the board, I thank my fellow officers and directors for their contributions to the board and their interest in the success of the credit union. I would also like to sincerely thank all of the dedicated volunteers and hardworking management and staff that provide personal service to the membership each day.

Your support is appreciated and we ask that you continue to utilize the products and services that we provide. Our tag line "Large Enough to Serve You, Small Enough to Know You" is what separates us from the rest.

Cornelious A. Chambliss, Board Chairman

Report of the Treasurer



As Treasurer of the board, I am pleased to announce that we had another exceptional year in 2019. Our loan portfolio increased again this year by 10.95% and total loans (including Visa) increased by 8.70%. Unfortunately, our Visa Portfolio increased by only 0.11%, which is disappointing considering that we have one of the lowest fixed rate Visa cards on the Peninsula. We continue to encourage members to apply and also transfer their higher rate credit cards.

In order to offer competitive rates on savings, we began offering Money Market Accounts in mid-2018. As of December 31, 2019, members now have a total of \$1,434,240 invested in these higher dividend paying accounts. This equated to an increase in total dividends of almost 61% returned back to you, our member.

In summary, we had an outstanding year in 2019 with total Net Income of \$193,185 and a little over \$32 million in assets. A big contributing factor to our healthy bottom line was a net charge-off decrease of 64% which ultimately allows us to continue to offer low competitive rates on loans as well as returning dividends back to our members.

Donald O. Sandridge, Treasurer

Report of the Supervisory Committee



A. Rohm Smith & Company, CPA, PC conducted the supervisory committee comprehensive annual audit for the Hampton Roads Educators Credit Union, Inc.

The annual audit covered the period of October 1, 2018 through September 30, 2019 and was made in accordance with the Supervisory Committee Manual for Credit Unions and accordingly, included such test of the accounting records deemed necessary by auditors.

Alfred C. Finch, Chairman

Report of the Manager



As Manager and CEO of the credit union, I strive each day to be an example of professionalism, kindness and courtesy. I try to instill these qualities in my staff so that we give the kind of continuous exceptional member service that makes members notice and want to tell others.

As we have grown into a \$32 million credit union with over 5,000 members, we want each and every member to know that we appreciate you and want your business. Our work environment is family oriented and we want our members to consider us family when they walk into our building or contact us by phone to take care of their financial business.

We take pride in all of the automated and electronic services that we provide, but we also recognize that not everyone has access to technology. Taking care of each generation that we serve is very important to us. Many things have changed, but our mission remains the same; helping our members to have a better life by offering low rates on loans, competitive dividends on savings products and most important, getting financial counseling and advice when needed. We are also very proud to say that we have one of the lowest Visa Card rates in the area.

Supporting the communities that we serve through charitable giving is also part of our credit union philosophy. In 2019 we supported many organizations as well as partnered with several schools. Our newest partnership is with Rivermont School where we have a branch. Our Hampton High School Student Branch is also in its 11th successful year.

I thank my supportive board of directors, staff and committees and each and every person that has been a loyal Hampton Roads Educators Credit Union Member! We do not take your membership for granted. If there is anything that you would like to suggest, please feel free to contact me at any time. HRECU is 66 years strong, thanks to all of you!

Karen F. Orie, CEO



Celebrating our past & shaping our future.



Proudly supporting our community for 66 years

An Achievable Dream . Downtown Hampton Child Development Center . Habitat for Humanity . Hampton City Schools . Hampton City Schools Title I Program . Tyler Elementary School . Isle of Wight Art League . Isle of Wight Community Foundation . Peninsula READS . Student & Teacher Scholarships . Teacher Financial Literacy Grant Program . Transitions Family Violence Services . Virginia Peninsula Foodbank

2019 Financial Highlights

ASSETS

Loans	\$12,900,086
VISA	\$3,048,933
Allowance for Loan Loss	(\$134,719)
Cash	\$785,183
Total Loans (Allowance & cash not included)	\$15,949,019

INVESTMENTS

Vizo Corp Federal Credit Union	\$2,100,174
Certificates of Deposit	\$11,116,168
NCUA - Share Insurance	\$303,436
CU24 Stock	\$9,222
Accrued Loan & Investment Income	\$61,399
Prepaid Expenses	\$54,534
Building	\$75,556
Furniture and Fixtures	\$51,536
Other Assets	\$1,973,747
Total Assets & Investments	\$32,345,255

STATEMENT OF INCOME

Interest on Loans	\$844,351
Interest on VISA	\$247,628
Investment Income	\$303,811
VISA Credit/Debit Income/ATM	\$239,129
Miscellaneous	\$198,695
Total Operating Income	\$1,833,614
Total Operating Expenses	\$1,622,808
Income Before Dividends	\$210,806
Less Dividends	(\$22,783)
Non-Operating Gain/Loss	\$5,162
Net Income	\$193,185

LIABILITIES & MEMBER EQUITY

Accounts Payable	\$270,985
Other Liabilities	\$117,495
Shares	\$28,759,533
Share Certificates	\$338,106
Money Market Shares	\$1,434,240
Regular Reserves	\$737,288
Undivided Earnings	\$1,937,530
Other Comprehensive Income	(\$1,249,921)
Total Liabilities & Member Equity	\$32,345,255

Board of Directors

Cornelious Chambliss, Chairman
James Warren, 1st Vice Chair
Jacqueline Smith-Watson, 2nd Vice Chair
Donald O. Sandridge, Treasurer
Gloria Winder, Secretary
Lynda Burke, Director
Anita Holley, Director
Keisha Samuels, Director
Kimberly Sharpe, Director
William F. Trimble, Jr., Director Emeritus



Supervisory Committee

Alfred C. Finch, Chairman
Alice Capehart
Calvin Mansfield
Thomas E. Richardson

Rivermont School

Rita Charity, School Liaison
Dr. Paula Spady, Principal



Staff

Karen F. Orie, Manager/CEO
Cindy M. Richmond, Operations Manager/BSA Officer
Susan Thrash, Marketing & Business Development
Emma Hoffman, Accounting Specialist
Cynthia E. Vanhook, VP of Lending
Tyronna Smith, Loan Officer
Mikalah Bishop, Loan Clerk
Scherriel Harris, Member Services Specialist
Karla Swittenberg, Member Services Specialist
Julie Ferris, Head Member Services Rep.
Pamela Champ, Member Services Rep.
Brittany Jordan, Member Services Rep. (not pictured)
Emily Ortiz, Member Services Rep.
Nikki Simmons, Member Services Rep.



Student Branch at Hampton High School

Julie Buckman, Teacher Liaison
Jada Anderson
Korey Colbert
Zavion Findlay
Natyaa Holmes
Juliette Noguera
Brooklyn Owens
Lester Richardson IV

